## Message Text

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**ACTION EUR-12** 

INFO OCT-01 ISO-00 SP-02 EB-07 INR-07 RSC-01 SY-04 /034 W

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R 160900Z JAN 75 FM AMEMBASSY MADRID TO SECSTATE WASHDC 827 INFO AMCONSUL BARCELONA AMCONSUL BILBAO AMCONSUL SEVILLE

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E.O. 11652: N/A

TAGS: BDIS, CFED, SP

SUBJ: AMERICAN INVESTORS IN SOFICO

REF: MADRID 7911, STATE 6894 MADRID 242

1. FOLLOWING TELEX RECEIVED TODAY FROM SEC: QUOTE "PURSUANT TO OUR TELEPHONE CONVERSATION OF JAN 13, 1975, I AM HEREBY REQUESTING THAT YOU ENDEAVOR TO OBTAIN THE FOLLOWING MAERIALS RELATING TO THE SPANISH TOURIST REAL ESTATE INVESTMENT COMPANY STYLE SOFICO. YOU WILL RECALL THAT YOU FELT THAT MEMBERS OF YOUR STAFF MIGHT BE ABLE TO OBTAIN ACCE SS

TO SOFICO'S FILES EITHER THROUGH THE COURT WHICH IS ADMINISTERING SOFICO'S AFFAIRS, ACCORDINGLY, THE STAFF OF THE SECURITIES AND EXCHANGE COMMISSION WOULD LIKE TO OBTAIN THE FOLLOWING MATERIALS:

1) THE IDENTITY TO INCLUDE NAMES AND ADDRESSES OF ALL AMERICAN CITIZENS WHO HAVE MADE PURCHASES FROM OR INVESTMENTS OF ANY TYPE IN ANY SOFICO GROUP COMPANY TO INCLUDE PURCHASES OF ANY EQUITY SECURITY SUCH AS SHARES OF COMMON STOCK PURCHASES OF ANY DEBT SECURITY SUCH AS BONDS OR DEBENTURES PURCHASES OF ANY CONDOMINIUMS, APARTMENTS OR ANY OTHER REAL ESTATE INTEREST, RENTAL OF ANY APARTMENT OR REAL ESTATE INTEREST WITH THE OPTION OF APPLYING RENTAL FEES TO A PURCHASE PRICE OR ANY INVESTMENT INVOLVING A COMBINATION OF THE ABOVE MENTIONED VEHICLES.

2) ALL TRAINING LITERATURE USED BY SOFICO IN TRAINING ITS SALES FORCE.

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3) ALL STUDIES DOCUMENTING TAX INCOME OR ECONOMIC BENEFITS TO

BE DERIVED BY OWNING REAL ESTATE CONDOMINIUMS HOMES OR APRATMENTS SOLD BY SOFICO OR ANY SECURITY ISSUED BY ANY SOFICO GROUP COMPANY.

- 4) ALL PROMOTIONAL BROCHURES AND SALES LITERATURE USED BY SOFICO
- 5) ALL COPIES OF ADVERTISEMENTS WHICH UTILIZED IN ANY MEDIA.
- 6) ALL VARIETIES OF CONTRACT AND LEASE FORMS USED BY SOFICO.
- 7) ALL CONTRACTS OR AGREEMENTS EXECUTED OR ENTERED INTO BETWEEN SOFICO AND THIRD PARTY RENTAL COMPANIES.
- 8) ALL STUDIES MADE BY OR AON BEHALF OF SOFICO FOR THE PURPOSE OF DOCUMENTING THE BE RELEASING ONE'S HOUSE APARTMENT TO CONDOMINIUM OR OTHER REAL ESTATE INTEREST.
- 9) ALL COMPLAINTS RECEIVED BY SOFICO FROM INDIVIDUALS OR ENTITIES WHO DEALT IN ANYWAY WITH ANY SOFICO GROUP COMPANY. 10) ALL NAMES OF SOFICO SALESMAN.
- 11) ALL WRITTEN REVIEWS OF SOFICO'S SALESMEN CONDUCTED BY SOFICO'S MANAGEMENT OR THIRD PARTY REVIEWERS.
- 12) ALL ANNUAL AND QUARTERLY REPORTS ISSUED BY ANY SOFICO GROUP, COMPANIES AND ALL FINANCIAL STATEMENTS RELATING TO SAID COMPANIES
- 13) ALL WRITTEN COMMUNICATIONS BETWEEN ANY SOFICO GROUP AND ANY AMERICAN INVESTOR DESCRIBED IN PARA 1 AND
- 14) ALL DOCUMENTS RELATING TO THE CONSTRUCTION OF ANY APARTMENTS CONDOMINUMS OR ANY OTHER BUILDING BEING ERECTED BY SOFICO TO INCLUDE DOCUMENTS RELATING TO THE PROGRESS OF SAID CONSTRUCTION MOREOVER THE STAFF WOULD LIKE TO REITERATE ITS REQUEST MADE TO YOU IN AN EARLIER TELEGRAM FOR THE NAMES AND ADDRESSES OF ALL AMERICAN CITIZENS WHO HAVE CONTACTED ANY US DIPLOMATIC OFFICIAL IN SPAIN CONCERNING THEIR INVESTMENTS IN SOFICO PURSUANT TO INSTRUCTIONS BY THE DEPT OF STATE THIS TELEX IS BEING SENT TO YOU DIRECTLY. THE REOUESTED INFORMATION CAN BE FORWARDED TO RICHARD J. BECKMAN. ATTORNEY SECURITIES AND EXCHANGE COMMISSION DIVISION OF ENFORCEMENT ROOM 442, 500 NORTH CAPITOL ST., WASHDC 20549, I WOULD LIKE TO DIRECT YOUR ATTENTION TO PARAS 1, 3, 4, 5, 6, 8, AND12 AND 13 AS BEING OF GREATEST IMPORTANCE TO US. THANK YOU VERY MUCH FOR YOUR COOPERATION IN THIS MATTER. RICHARD J. BECKMAN, SECURITIES AND EXCHANGE COMMISSION, 500 NORTH CAPITOL ST., RM. 442, WASHDC 20549." UNQUOTE
- 2. IT WILL BE NOTED THAT SEC STATES TELEX SENT PURSUANT LIMITED OFFICIAL USE

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DEPARTMENT INSTRUCTIONS. WE WOULD LIKE TO CONFIRM THAT WE HAVE DEPT'S PERMISSION TO MAKE FORMAL REQUEST FOR THIS INFORMATION FROM GOS, VIA MINISTRY OF FOREIGN AFFAIRS, WITHOUT WHOSE COOPERATION SUCH INQUIRIES WOULD NOT BE PRACTICABLE. EATON

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